

**Professors have the PhD.
Physicians have the MD.
REALTORS have the CRS.**

The prestigious **Certified Residential Specialist** Designation - the Residential Real Estate Industry's Most Advanced "Degree."

The Top 4 Percent

Less than 4 percent of all licensed Realtors are Certified Residential Specialist. CRS Designees have worked in residential real estate an average of 16 years.

Experience

To earn the Certified Residential Specialist Designation, every REALTOR must have significant experience and demonstrate a high volume of real estate transactions and gross sales, plus complete rigorous educational requirements.

Ethics

Every CRS designee is required to maintain active membership in the National Association of Realtors and to abide by its strict and enforceable Code of Ethics.

Technology Expertise

The training available to CRS designees includes a strong focus on technology and its applications in today's sophisticated and challenging real estate business.

Median Income Much Higher

The typical Certified Residential Specialist earns an average income of nearly three times that of a typical Realtor sales agent. The CRS Realtor is a "top producer".

**How can you tell if your real estate agent has
the knowledge and experience you need?
Look for the shield!**

